

Nonfat Dry Milk



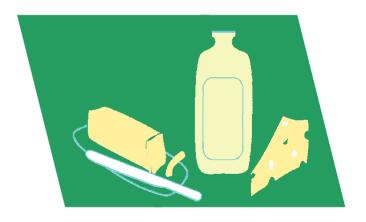
Navigating the Twists and Turns



The Milk Price Support Program

Current Price Support Levels

- Butter \$1.0500/lb
- Nonfat Dry Milk \$.8000/lb
- Block Cheese \$1.1314/lb
- Barrel Cheese \$1.1014/lb





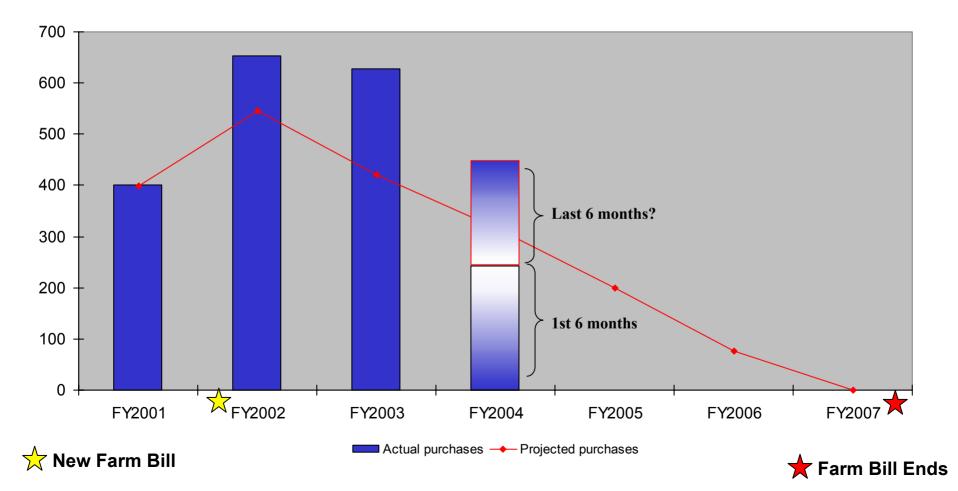
Where are we now? NDM Numbers

- Current USDA-owned inventory:
 - 965.8 million pounds
- World price of NDM
 - \$0.83/lb. > \$0.80 US Support Price
 - This time last year world price was \$0.77/lb.
- : International demand, tight supplies
 - Good for domestic dairy industries



Forecasting the Future of NDM under Price Support

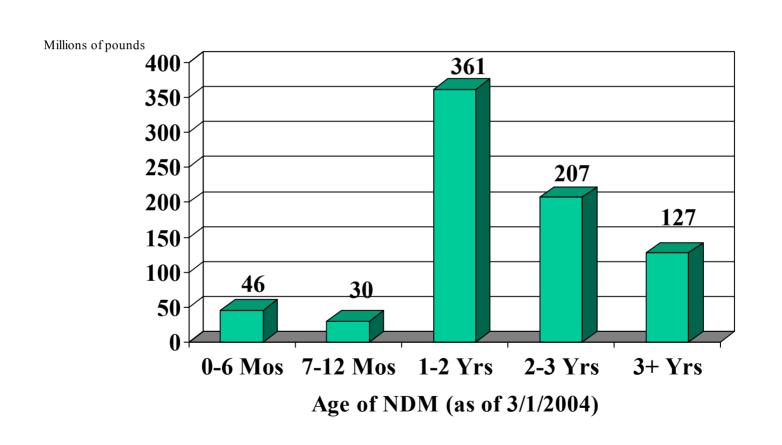






NDM Inventory by Age

Is my milk aged to perfection?





Items affecting age & storage

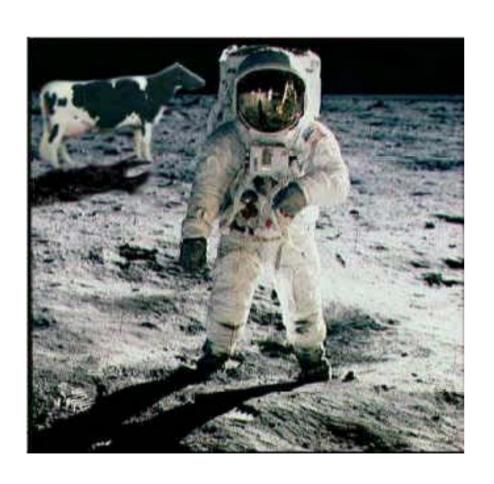
USDA:

- Buys Extra Grade NDM exclusively
 - Grading standards
 - •Sweet and pleasing flavor
 - Natural color
 - Satisfactory solubility
 - •Moisture (3.5%)

- •Fat
- Bacteria
- Scorched particles
- Acidity
- •Requires three-ply paper bags the Cadillac of packaging
- •Re-grades NDM older than 6 months according to policy



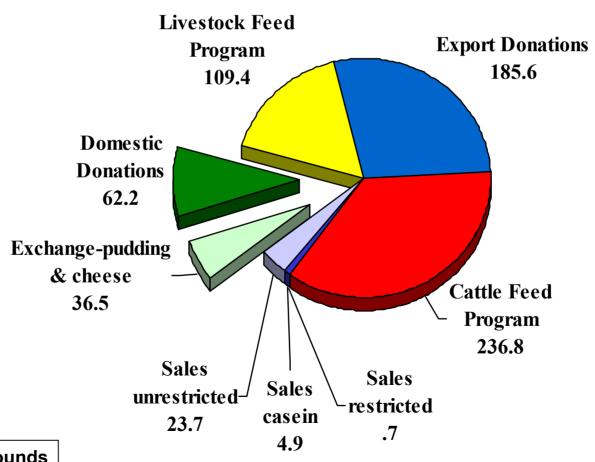
Future of NDM



- Will surplus inventory continue?
- Future of fresh supplies?



How do we use NDM? Total NDM Dispositions – FY2003

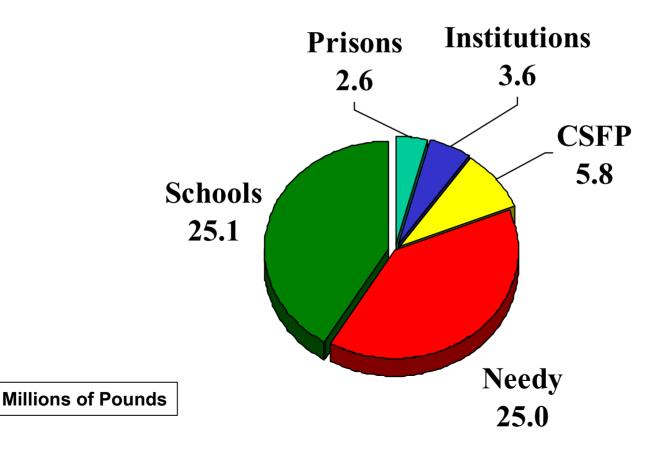


Millions of Pounds



How do we use NDM? Domestic NDM Dispositions – FY2003

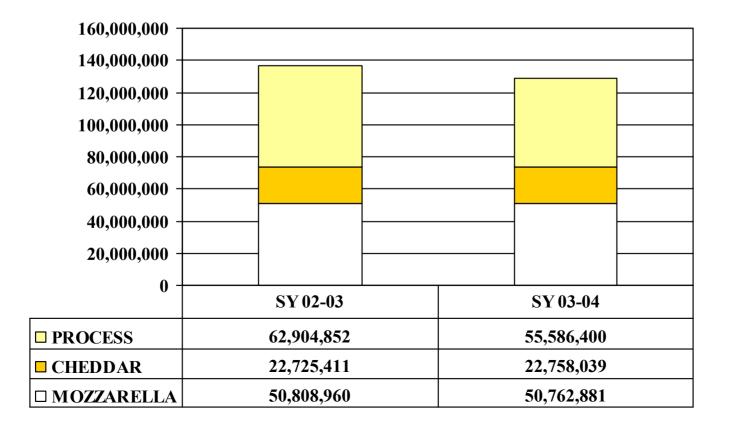
Total Delivered through Domestic Food Distribution Programs administered by FNS





USDA-owned NDM for state processing

- Relationship to commodity cheese purchases?
- Competitive cheese purchases are comparable to last year





New Initiatives

- Fortifying shelf stable milk
- Fortifying fresh milk
- Bonuses!
 - Pudding
 - String cheese?
 - Ranch dressing?
- What about CSFP?



Do you like anything about this?

Don't leave us in the sticks!

http://www.fsa.usda.gov/daco/

